

RICHARD EMERY - CAREER SUMMARY

PERSONAL PROFILE

I have experience in a wide variety of commercial and voluntary sector organisations where I have defined, developed and implemented creative solutions in response to a range of challenges, and I have the tenacity to see projects through to completion.

The commercial projects that I have completed include Electronic Point of Sale (EPoS) development and implementation, Warehouse Management System (WMS) development and implementation, warehouse planning and fit-out. My social projects include a new local community centre and I am currently serving as the (voluntary) Project Co-ordinator for a new £2m community building.

In addition to my project work I have also served as an Expert Witness specialising in Retail Computer Systems, Retail Theft and Credit Card Fraud. My investigative and analytical skills have enabled me to understand and clarify complex civil and criminal cases, and my excellent communication skills have helped me to write clear reports and present oral evidence in a way that can be easily understood by judges, juries, barristers and solicitors.

SKILLS PROFILE

During my career I have developed a wide range of skills including:

- Experience of EPoS and retail systems, including Credit and Debit Cards
- Experience of Retail Warehouse Management Systems
- Project managing the development and implementation of solutions to a wide range of business needs
- Working with user groups to analyse and define business needs
- Presenting information or news ideas in written or electronic formats
- Building positive relationships with all stakeholders to encourage broad support for new developments

CAREER SUMMARY

RETAIL, DISTRIBUTION & IT CONSULTANT / EXPERT WITNESS

Independent. Trading as: 4Keys International

01/90 - current

During the 21 years that I have been an independent consultant I have:

- ▶ Provided advice, guidance and assistance in the use of computer technology in Retail, Distribution and Logistics
- ▶ Project managed the development, upgrading and relocation of distribution facilities
- ▶ Prepared and presented training courses and seminars in Retail and Retail Computer Systems
- ▶ Served as (interim) Head of IT for a company who were struggling with a serious distribution management challenge
- ▶ Spoken at the Retail Fraud national conference.

My work as an Expert Witness in Criminal cases has included preparing reports and, when needed, giving oral evidence in cases covering:

- ☼ A sales assistant who was accused of doing over 40 fraudulent transactions. But were the transactions fraudulent and was she the person who did them?
- ☼ A senior manager who was accused of being part of a conspiracy to defraud his employer of over £7.5m by authorising invoices where goods had not been received.
- ☼ The owners of a convenience who were accused of knowingly accepting cloned debit cards that were part of an estimated £20m fraud.

ICL RETAIL SYSTEMS (UK)

Retail Consultant / Marketing Services & Business Planning Manager 8/84 - 6/89

- ▶ As a Retail Consultant my primary focus was the development and first implementation of a new Retail Warehouse Management System.
- ▶ As Marketing Services Manager I was responsible for the Project Management of ICL's retail exhibitions.

MICROFIN SYSTEMS LIMITED

Senior Analyst / Account Manager / Marketing Support Manager 11/80 - 7/84

- ▶ Microfin Systems were market leaders with a new range of hand held terminals that were suitable for a wide range of retail and non-retail business applications.

A B EXECUTIVE (KINGSTON) - Recruitment Consultant 4/80 - 10/80

DATA LOGIC - Sales Support Engineer 4/79 - 4/80

JOHN LEWIS PARTNERSHIP

Systems Analyst / Senior Systems Analyst 1/74 - 4/79

- ▶ Project managed the design, development and implementation of a £6m EPoS system into all John Lewis Department Stores. This project covered 17 department stores, ranging up to 250,000 sq ft (25,000 sq mtr) and the complete system had over 30 mini-computers and 1,300 EPoS terminals.

PITNEY BOWES DATA SYSTEMS

Programmer / Head of Customer Training 7/72 - 12/73

- ▶ Development, training and implementation of EPoS systems.

BUSINESS COMPUTERS LIMITED - Analyst Programmer 7/70 - 6/72

BRITISH RAIL - Trainee Accountant 9/68 - 6/70

PERSONAL DETAILS

Nationality British

Marital Status Married with three grown-up children

Driving Licence Full clean driving licence

Education Worthing High School for Boys (Grammar)
South West London College

Leisure Activities Hobbies include DIY and Photography